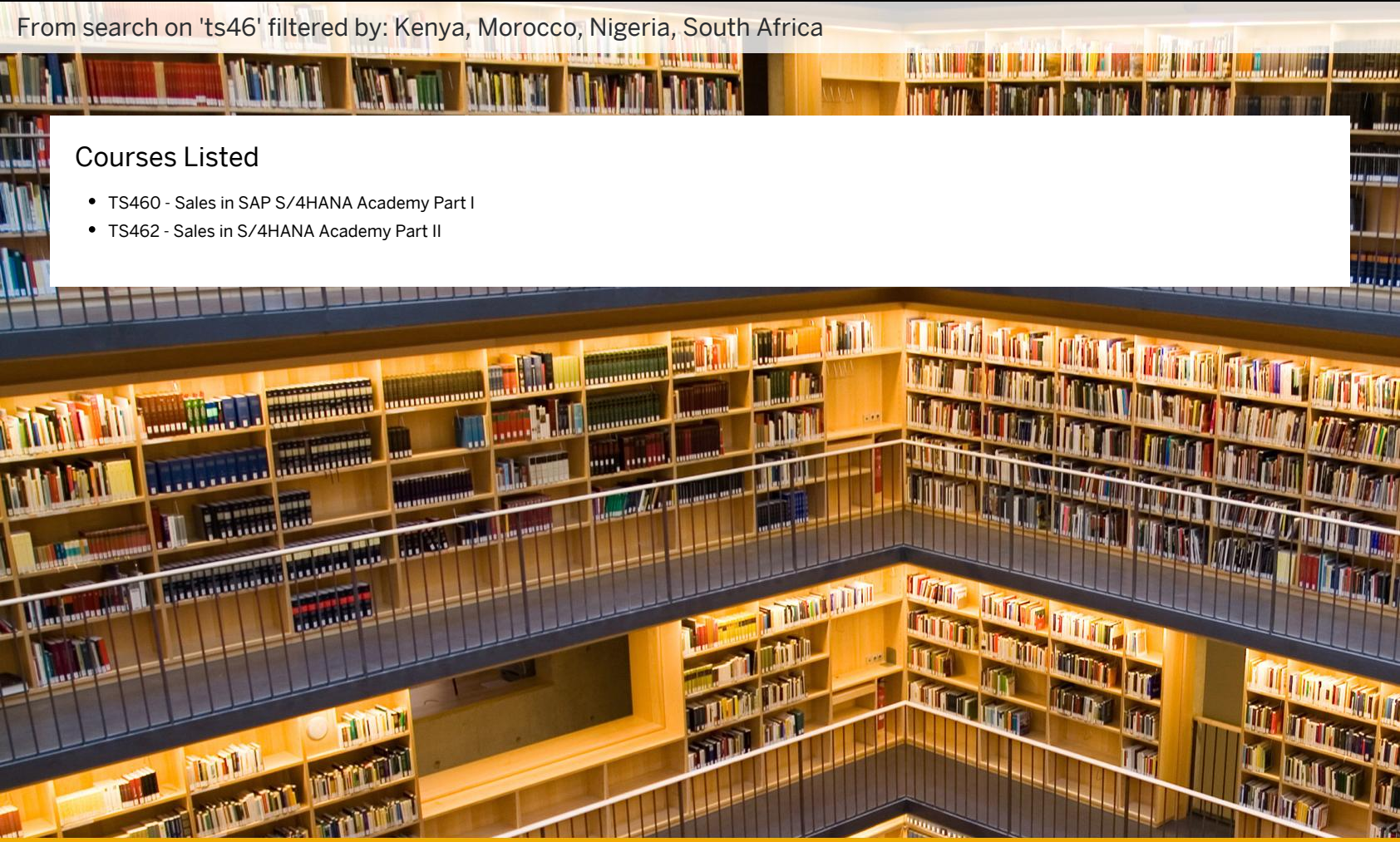


From search on 'ts46' filtered by: Kenya, Morocco, Nigeria, South Africa

Courses Listed

- TS460 - Sales in SAP S/4HANA Academy Part I
- TS462 - Sales in S/4HANA Academy Part II



All available schedules in your selection

TS460 Sales in SAP S/4HANA Academy Part I

Country	Delivery method & Location	Solution Release	Language	Timeframe	Cost
South Africa	Virtual Training, SAP Learning Class, virtual option - South Africa	SAP S/4HANA 2022	English	12 Mar - 22 Mar 2024	R55,836.00 (ZAR)
South Africa	Classroom, SAP Johannesburg	SAP S/4HANA 2022	English	13 May - 23 May 2024	R55,836.00 (ZAR)
South Africa	Virtual Training, SAP Learning Class, virtual option - South Africa	SAP S/4HANA 2022	English	13 May - 23 May 2024	R55,836.00 (ZAR)

TS462 Sales in S/4HANA Academy Part II

Country	Delivery method & Location	Solution Release	Language	Timeframe	Cost
South Africa	Virtual Training, SAP Learning Class, virtual option - South Africa	SAP S/4HANA 2022	English	8 Apr - 19 Apr 2024	R62,040.00 (ZAR)
South Africa	Virtual Training, SAP Learning Class, virtual option - South Africa	SAP S/4HANA 2022	English	27 May - 7 Jun 2024	R62,040.00 (ZAR)
South Africa	Classroom, SAP Johannesburg	SAP S/4HANA 2022	English	27 May - 7 Jun 2024	R62,040.00 (ZAR)

TS460 - Sales in SAP S/4HANA Academy Part I

Duration

9 days

Goals

- This course will prepare you to:
- Gain a detailed knowledge of using the functions and customizing settings in sales.

Audience

- Application Consultant
- Business Analyst
- Solution Architect

Essential

- Basic Business knowledge in sales and distribution processing

Course based on software release

- SAP S/4HANA 2022

Content

- Introduction to the Sales Process in SAP S/4HANA
- Organizational structures in sales and distribution
- Master data
- Sales
- Creating and processing different kinds of sales orders
- Business Partners
- Using Partner Functions in Sales Processes in SAP S/4HANA
- Setting Up Partner Determination Procedures
- Sales Customizing
- Sales document types, item categories, schedule line categories, and copying control
- Contracts and scheduling agreements and special business transactions

- Sales basic functions
- Incompletion log
- Material determination and product selection
- Material listing/exclusion
- Setting up free goods
- Sales Case Study based on TS460

TS462 - Sales in S/4HANA Academy Part II

Duration

10 days

Course announcements

- This course is ideal for persons requiring detailed knowledge about Implement functions and make Customizing settings in pricing and billing as well as cross functional topics like output and text determination.

Goals

- This course will prepare you to:
- Gain a detailed knowledge of using the functions and customizing settings of Pricing, Billing, Shipping and Cross-Functional Topics in S4HANA Sales

Audience

- Application Consultant
- Business Analyst
- Solution Architect

Essential

- TS460 Sales in SAP S/HANA Academy Part I or knowledge of the detailed courses S4600, S4605 in S4HANA Sales

Course based on software release

- SAP S/4HANA 2022

Content

- Pricing
- Condition technique for the definition and maintenance of prices, surcharges, and discounts
- Using prices and other conditions in sales documents
- Introduction in Condition Contract Management

- Billing
- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination features of the SD-FI interface
- Delivery processes and customizing
- Controlling outbound deliveries
- The Goods Issue Process based on the outbound delivery
- Processes and Functions based on the delivery with Embedded EWM
- Cross Functional Topics
- Impact of Organizational Structures
- Modifying Copy Control
- Set up Text Control
- Set up Output
- Get an overview of performing system modifications and using enhancement technology
- Certification examination for SAP Certified Application Associate

All rights reserved. No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliated company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP and SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP AG in Germany and other countries. Please see <http://www.sap.com/corporate-en/legal/copyright/index.epx#trademarkfor> for additional trademark information and notices.